

Vsevolod Stepanov

Business & Economics student – operations, coordination and analysis

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PROFILE	Business & Economics student at WU Wien with four years of operational experience across B2B order management, customer operations and front-office coordination. Native Russian and Czech, fluent English, based in Vienna. Used to owning follow-up with partners, preparing documents and reporting, and handling travel and scheduling at short notice.	
EXPERIENCE	Order Management Specialist	04/2024 – 04/2025
	Anheuser-Busch InBev	
	- Managed large-scale B2B order flows, holding internal logistics protocols and delivery timelines across partner teams. - Implemented automated order confirmations, reducing manual errors and improving data integrity. - Ran performance evaluations on promotional campaigns with data-driven reporting.	
	Customer Experience Specialist	12/2022 – 12/2023
	Alza.at	
EDUCATION	Handled high-volume customer inquiries in a fast-paced environment, building efficient problem-solving routines under service standards.	
	Front Office Receptionist	12/2020 – 12/2022
	Hotel Anette, Prague	
	- Ran reservations, guest billing and arrival logistics for an international clientele; shift-based work including night audit. - Operated Cloudbeds and Oracle OPERA for room inventory, guest profiles and financial reporting.	
	BSc Business & Economics	10/2025 – 06/2028
LANGUAGES	WU – Wirtschaftsuniversität Wien · focus: macrofinance and economic modelling	
	Matura (AHS)	09/2014 – 06/2020
	Austrian School Prague · specialisation: history and mathematics	
	Russian – native · Czech – native · English – fluent · German – fluent (AHS Matura, German-language schooling)	
SKILLS	AI workflows	Directed an end-to-end redesign and production deployment of vsevolodstepanov.org through agentic coding tools – set the design direction, reviewed and rejected generated output, shipped to Cloudflare. Comfortable scoping work for LLM agents and verifying what comes back.
	Operations	MS Excel (advanced), SAP ERP, Cloudbeds, Oracle OPERA, Power BI
	Analysis	R / RStudio – Monte Carlo simulation, hypothesis testing, confidence intervals
	Design & web	HTML, CSS, JavaScript; responsive layout, light/dark theming, EN/DE/CS localisation; Git-based deployment on Cloudflare
SELECTED PROJECT	Quantitative Methods II – case study	05/2026
	WU Wien · group of four	
	Monte Carlo valuation of a leveraged barrier certificate in R: drift and volatility estimated from 1,260 historical prices, year-end payoffs simulated, expected profit and loss and 5% Value-at-Risk derived. Second case: inferential analysis of a 374-person dataset – proportion and t-tests, 99% confidence intervals.	
ADDITIONAL	Driving licence B · available for occasional travel · part-time availability alongside studies, including outside standard hours	